

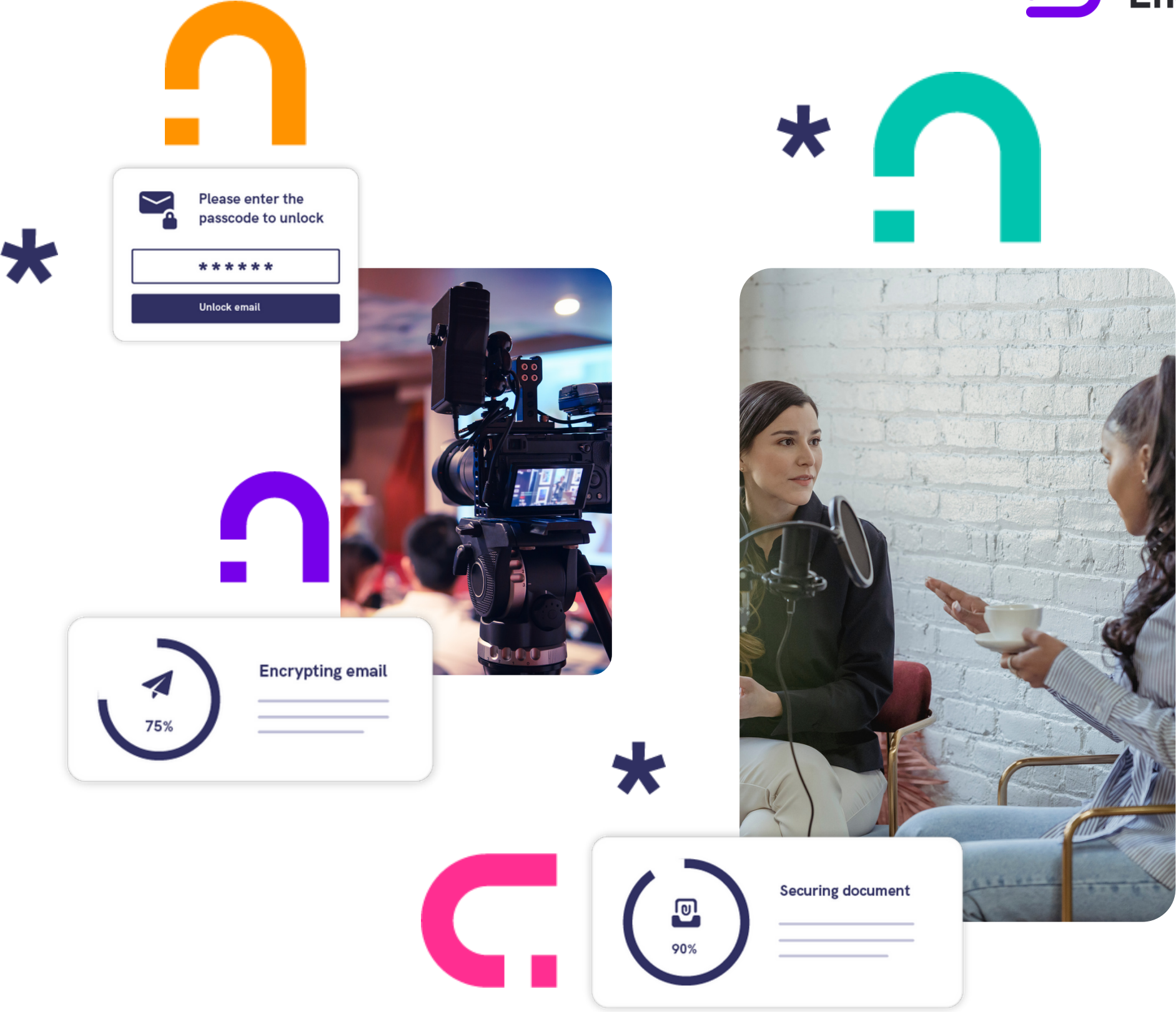
BEYOND ENCRYPTION

Media Kit

Beyond Encryption's flagship solution, Mailock empowers businesses and customers to exchange sensitive information using email with the confidence that only the right people can gain access.



Crown
Commercial
Service
Supplier



WELCOME

Hello.

We are a game-changer in the world of secure communication, revolutionising the way businesses protect their customers' digital identities and sensitive data. Our innovative technology puts security and simplicity at the heart of communications, creating a safe and seamless experience for our customers.

We understand that protecting digital identities and sensitive data is not just important, but essential. That's why we go above and beyond to work closely with businesses, helping them understand the risks associated with cyber threats and how to protect against them. Our solutions are designed to meet the specific needs of each business, ensuring they are fully protected from cyber-attacks and data breaches.

At Beyond Encryption, we are not content to rest on our laurels. We continuously update and improve our software to stay ahead of the latest threats and trends in the world of cyber security. Our dedication to security and simplicity has earned us an unmatched reputation as a leading business in the industry.

But we don't just stop at providing top-notch software. Our customer service and support team delivers consistent 5-star service. With Beyond Encryption, you can trust that your digital identity and sensitive data are in safe hands.

Our solutions are not just cutting-edge, they're also intuitive and easy to use, making encryption and data protection accessible to everyone. We believe in creating an experience that is not just secure, but also seamless and enjoyable.

Our customer-focused solutions, unmatched commitment to security and simplicity, and top-notch customer service make us stand out from the crowd. Experience the difference with Beyond Encryption and take your digital identity and sensitive data protection to the next level.



Emily Plummer

Marketing Director

Thank you for showing an interest in Beyond Encryption, and learning more about our award-winning encryption products.

We've included information which we are most commonly asked about, but if you'd like to talk to an actual human please feel free to drop me an email:

marketing@beyondencryption.com

The risk landscape

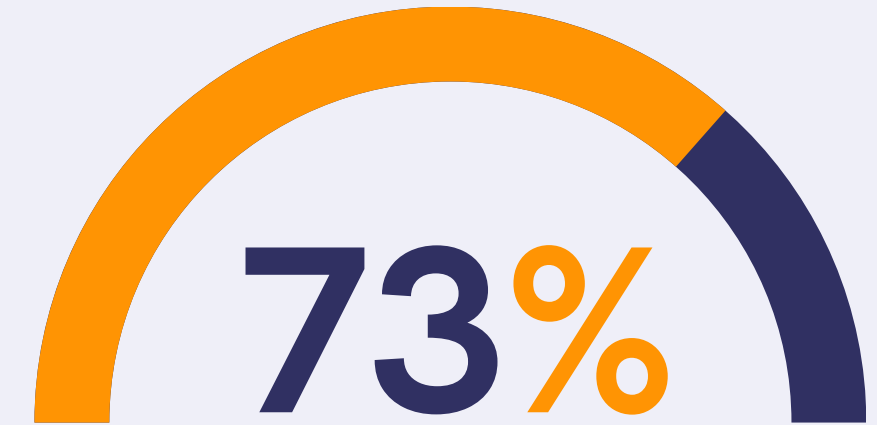
49K

There were an estimated 49,000 instances of fraud as a result of cyber crime in the UK in 2022/23

3/4



3/4 of UK adults feel that they are very knowledgeable about cybersecurity threats



73% of consumers have been asked by a professional services provider to share personal data over email



£15K

The average annual cost of cyber crime in the UK is approximately £15,300 for affected businesses

1/4

UK adults have accidentally sent their personal data to the wrong recipient via email

#1

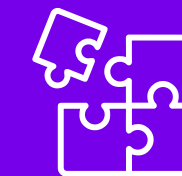


Email is the number one channel cited in business data breaches reported to the UK ICO



Our media appearances

CyberNews
Daily Mail
Bloomberg
Citywire
Fintech Herald
Infosecurity Magazine
IFA Magazine
Global Banking & Finance Review
Finance Derivative
Talk-Business
Startups Magazine
Finance Digest
Top Business Tech
Digitalisation World
Tech Native
HR Review
HR Director
OEN magazine
PCR
Business Leader
Business Express
Think Digital Partner
Just entrepreneurs
Technology Reseller
Top Business Tech
CyberNews
Channel Info
New Digital Age
Security Buyer
Information Security Buzz
TechPros
National Cybersecurity News



Our solutions



maillock



nigel



assurescore

At a glance

Our Mission:

To accelerate secure digital communication,
transforming how people interact, every day.
One message at a time.



Founded

2016 in Fareham, Hampshire by
CEO Paul Holland



UK based

UK Development team and
proprietary patented platform

Some of our partners and clients

PARAGON



ORIGO



WESTCOAST CLOUD



SimplyBiz

HSBC

WHAT WE DO

Standard Boilerplates

These are the standard boilerplates for use at the end of press releases or in introductory material about Beyond Encryption. If you need anything outside of this, please get in touch and we'll provide you with a tailored version.

About Beyond Encryption (Financial Services specific):

Beyond Encryption is used across a broad range of industries but is the industry standard for secure digital communications in financial services. We give organisations the freedom to exchange digital information confidently, cost-effectively, and with full compliance, supporting businesses on their digital transformation journey.

We've built the world's most secure encrypted communications network, protecting and connecting advisers, providers and platforms throughout the financial services industry (amongst others) with our secure email solution, Mailock.

About Beyond Encryption (general):

Beyond Encryption is the financial services industry standard for secure digital communications, but we work across a variety of sectors. We give organisations the freedom to exchange digital information confidently, cost-effectively, and with full compliance, supporting our customers on their digital transformation journey. We're in the process of building the world's most secure encrypted communications network, protecting and connecting businesses with our secure email solution, Mailock. Our business is now B Corp Certified, which means we're part of a global community of businesses that meet high standards of social and environmental impact.



About Mailock:

Mailock is our versatile software platform, enabling organisations to send customer communication securely via email. Mailock protects sensitive data through end-to-end encryption and multi-factor authentication capabilities, helping you remain compliant, reduce costs, and improve operational efficiencies - not to mention achieving a positive environmental impact through the reduction of print, pack, and post.



WHAT WE DO

We are a Certified B Corporation.

Did we mention that we're a proud certified B Corp? That means we're not just committed to delivering exceptional products and services; we're also driven by a deep sense of purpose. Being a certified B Corporation allows us to make a positive impact on society and the environment, all while doing what we love - helping businesses thrive in a secure and seamless digital world.

There is no greater commitment to sustainability, than to hold the prestigious B-Corp certification, which acknowledges our commitment to being a force for good in the world of secure communications.

As a B Corp, we're part of a global community of businesses that meet high standards of social and environmental impact. There are currently over 6000 Certified B Corporations in more than 80 countries and over 150 industries.

About B Corp Certification

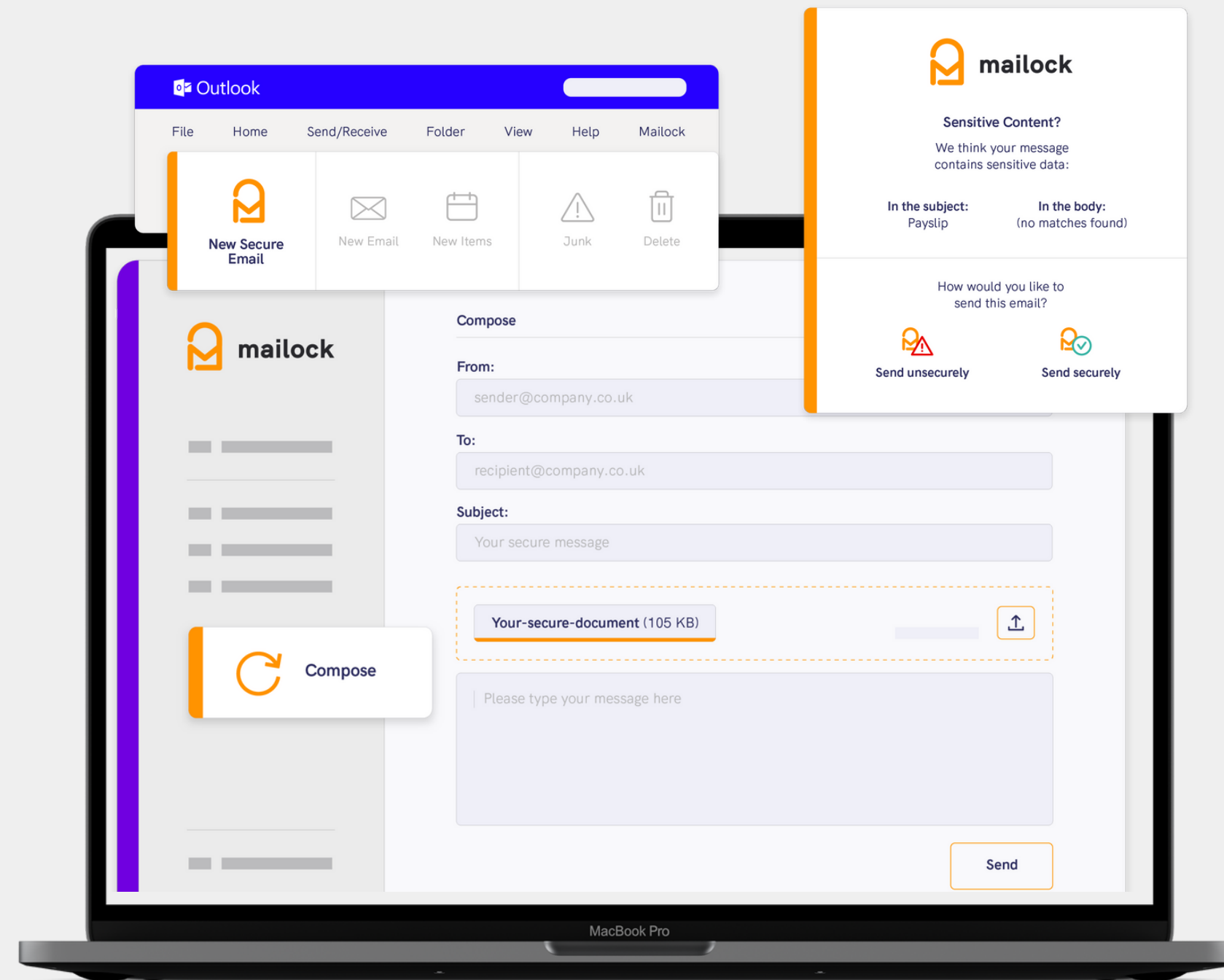
B Corp certification is a global standard for socially and environmentally responsible businesses. To be certified, a company must meet rigorous standards of social and environmental performance, accountability, and transparency.

Beyond Encryption is proud to be a B Corp certified company. We believe that businesses have a responsibility to use their power to make a positive impact on the world. We are committed to using our business to protect the environment, create good jobs, and build a more just and equitable society.



maillock Email Encryption

Exchange email securely and
safe in the knowledge that they
only reach the intended recipient
- Digital Recorded Delivery®



01 End-to-end email
encryption

02 Multi-factor ID
authentication

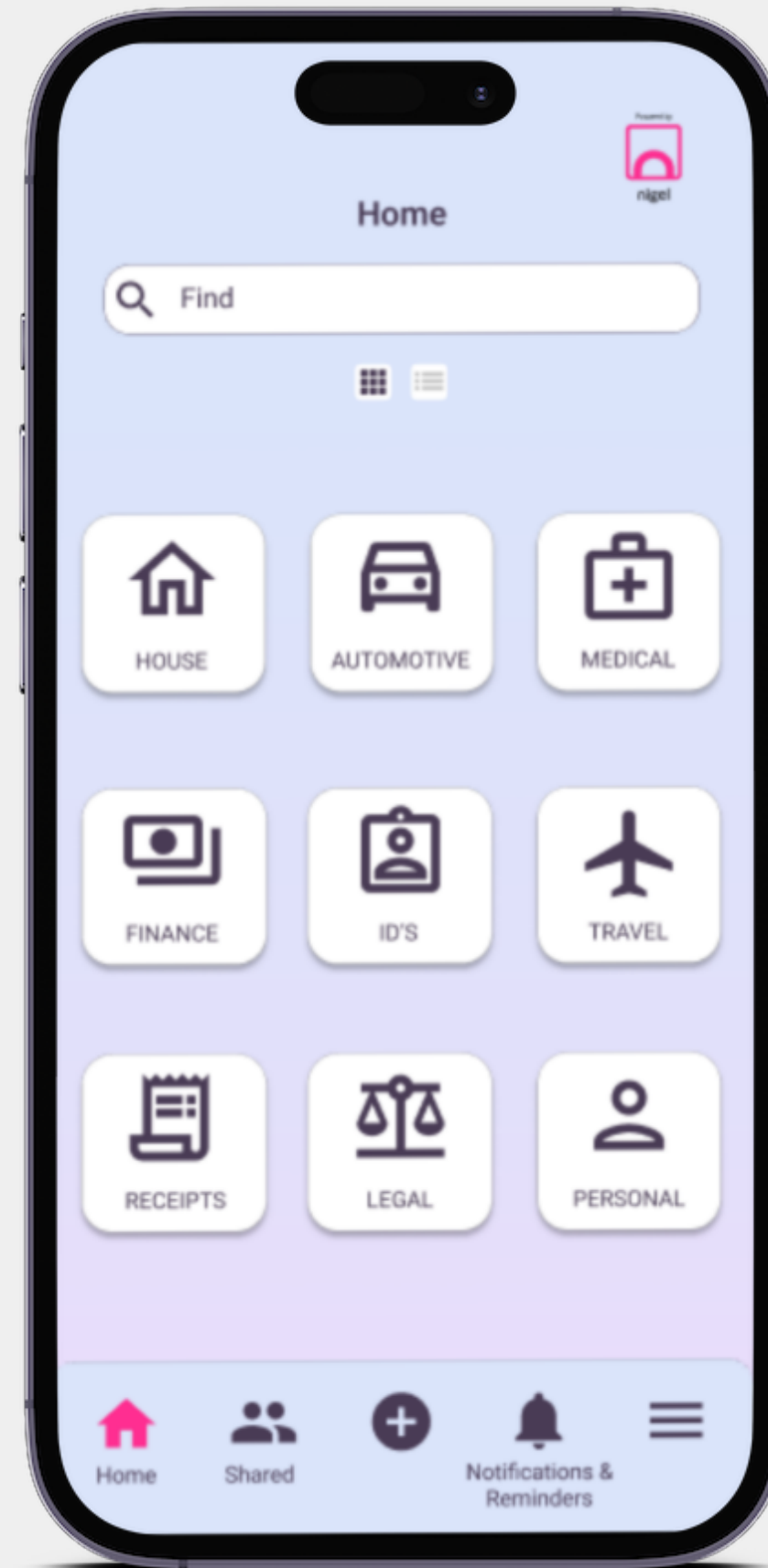
03 Recipients reply securely
for free

Additional layers of identity verification available with our Maillock + and Maillock Vault



Document Concierge

Customer engagement platform which centralises data and applies recommendations via smart notifications



01 Easily drive real customer engagement

02 Consolidate financial portfolios, from property to pensions

03 Create unselfish relevance via customer centric smart notifications

assurescore

Crowd Authentication[®]

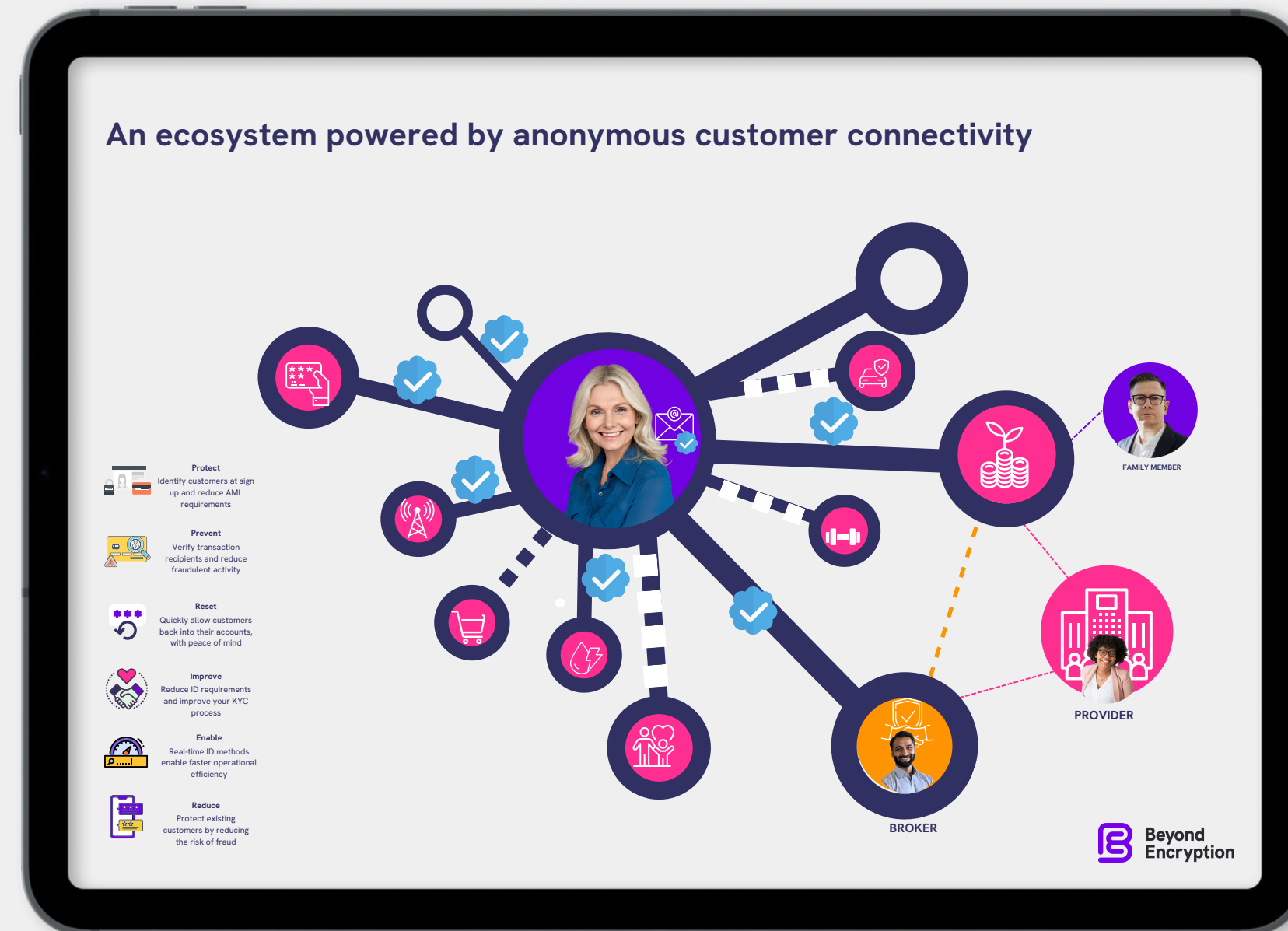
A unique & anonymised metric* reflecting verified connections in a communications network to provide a measure of identity authenticity.

01 Easily identify your customers and reduce AML friction

02 Rapidly reduce fraudulent activity with increased fidelity of customer identity

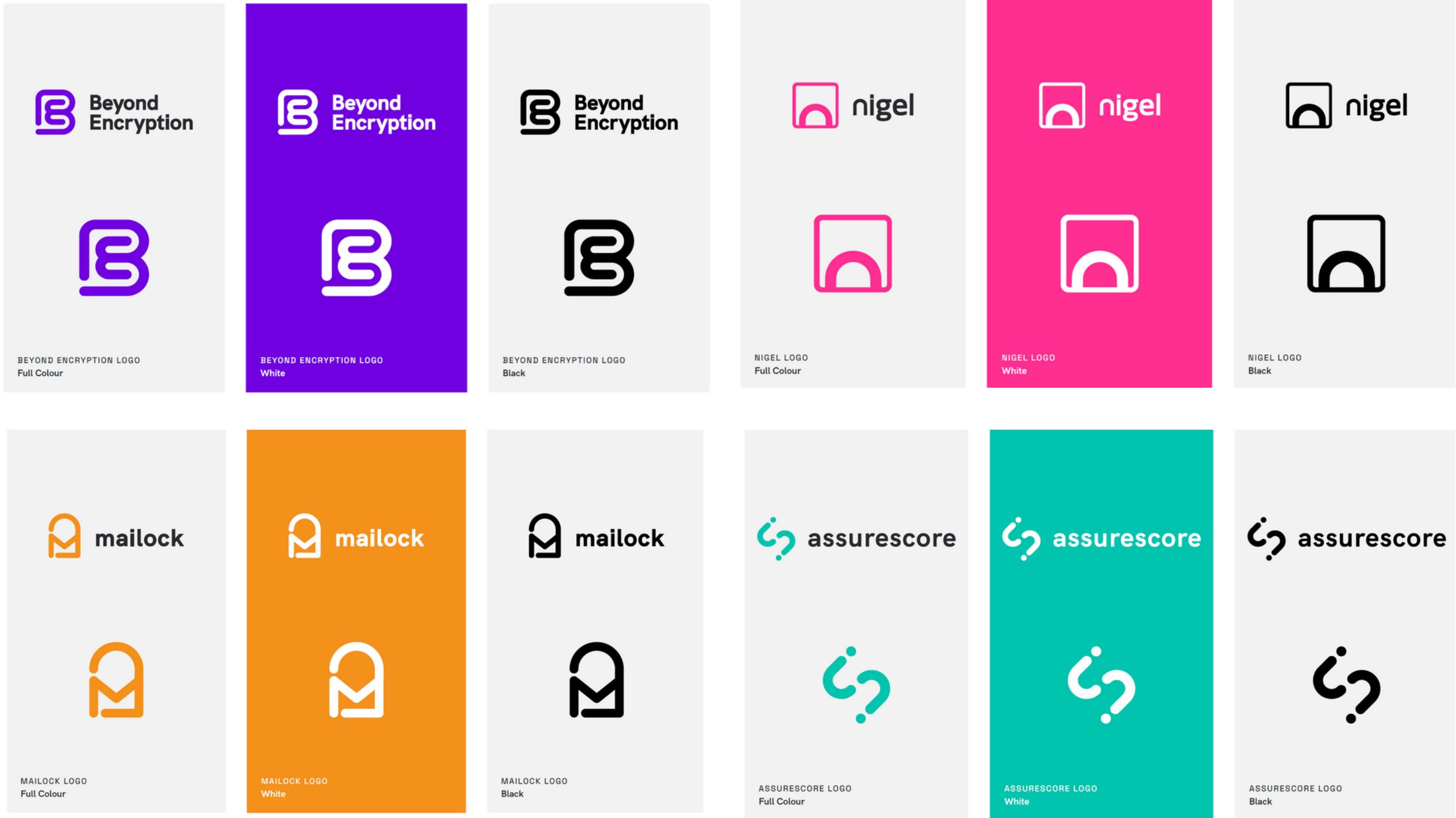
03 Minimise paper communication outputs and improve carbon reduction

04 Accelerate operational efficiency and reduce the risk of lost customer documentation



OUR VISUAL REPRESENTATION

Our brand assets



OUR PEOPLE

Key Biographies

These are our main spokes people.



Paul Holland
Chief Executive Officer

Paul is the CEO and founder of Beyond Encryption, a Hampshire-based company specialising in the protection of customer data through secure digital software solutions.

After successful acquisitions of his previous businesses by Capita and Experian, Paul now brings his expertise to the financial sector and other aligning industries through Maillock, Nigel and AssureScore. Paul is dedicated to sharing his 40 years of experience in digital security and identity protection with his team and the wider market, making him an extraordinary mentor and thought leader.



Adam Byford
Chief Commercial Officer

Adam is the CCO at Beyond Encryption, a secure digital communication provider based in Hampshire. Adam has worked in financial services and technology firms for over 30 years, developing his reputation as a financial technology expert and innovator.

He has set himself apart as a leader in his field, with significant experience in senior sales and strategy positions, including Managing Director of Synaptic Software and Distribution Director of Anorak Technologies.



Mike Wakefield
Chief Development Officer

Mike is the Chief Development Officer at Beyond Encryption, a provider of secure communication software for financial services and other aligning industries.

Mike has over 30 years of experience in the technology space, specifically in software design and development, and has recruited and led not only the tech team at BE but also the team that created CFSL's 'Synaptic Comparator' software, an award-winning platform comparison tool.

OUR PEOPLE

Key Biographies

Continued...



Emily Plummer
Marketing Director

Emily is the Marketing Director of Beyond Encryption, a leading provider of secure email solutions. With over 18 years of experience in the financial services and technology industry, Emily is an expert in marketing and communications.

Prior to joining Beyond Encryption, Emily held a variety of marketing roles at companies such as Benefex, part of Bain Capital and SPB, Europe's largest insurance administrator. She has a passion for storytelling and has been instrumental in helping to position Beyond Encryption as a trusted leader in the secure communication space.



Andy Young
Print & Fulfilment Consultant

Andy is the Print & Fulfilment Consultant at Beyond Encryption, a secure digital communication provider based in Hampshire. In 1993, Andy founded and was Group Managing Director of Direct Solutions International (DSI), which developed into the UK's leading customer communications company. While serving a broad range of industries, Andy pioneered improved customer communications in the financial services sector, delivering innovative solutions to over 80% of the UK's asset managers. In 2010, Andy sold DSI to DST Systems and continued to work in the financial services space as Executive Director of Business Solutions for DST International.



Carole Howard
Head of Network Sales

Carole is Head of Network Sales at Beyond Encryption, a cybersecurity company dedicated to connecting and protecting the financial industry.

She has over 20 years of experience within financial services, predominantly in an advisory role within the banking and insurance sector.

She now utilises her skills to help member firms stay safe and compliant through Beyond Encryption's secure email solution, Mailock.



Our awards

FINALISTS

Cyber Security Awards

Best Security Product of the year
Paul Holland for Cyber Personality of the Year
and Cyber Security Entrepreneur of the Year

Women in Tech Excellence Awards

Sabrina McClune for Rising Star of the Year

Security Excellence Awards 2021 & 2023

Email Security Award

Southern Sustainability Awards

Finance for Good

WINNERS

South Coast Tech Awards

Tech Leadership Team of the Year

Cybersecurity Breakthrough Awards

Secure Communication Solutions of the Year

Digital Communication Awards - Tools and Channels

Website Bronze Award

The National Cyber Awards

Highly Commended for Cyber Defence Product of the Year

Global Banking & Finance Awards

Best IT Services Provider UK 2022

Computing Technology Product Awards

Best Security Product



NEED MORE INFORMATION?

If you have any questions about the Beyond Encryption brand or the product brands outlined in this document, please contact us directly on 020 8123 4546 or email marketing@beyondencryption.com